

Get the Premium Commitment

[Client Name], some of my clients can afford a lot of coverage, leaving extra above the final needs costs, and some of my clients can only afford a small policy to help with the final expenses.

[Client Name], if I can get you approved for a plan that makes sense for you today, and I don't know if I can, would something between \$150 and \$200 a month fit comfortably in your budget?

[No!] That's OK [Client Name], the most important thing is we find something that fits your budget and will be there when your family needs it. If I can find something between \$100 and \$150, would that be comfortable in your budget?

[No!] I understand, [Client Name]. If we can find something that you can qualify for, what would be the comfortable budget number for you?

[Yes]

[Client Name], I'm going to run the numbers and see what options fit comfortably in your budget. Bear with me while the system calculates options for us.